Form CD-541 (9-08)	U.S. I	DEPARTMENT OF COMMERCE
COMMERCE ALTERNATIVE PERSONNEL S	YSTEM – PERFORMANCE MANAGEME	NT RECORD
PERFORMANCE APPRAISA	AL AND POSITION REVIEW	
Employee's Name		
Position/Title		
Career Path/Series/Band		
Organization	Rating Period	
RATING OFFIC	IAL'S CERTIFICATION	
l Certify That:		
This plan is a complete and accurate statemer	nt of the performance elements, objectives, ar	nd major activities
that will form the basis of the employee's perfe	ormance appraisal.	
The performance plan and position description	reflect similar objectives, duties and respons	ibilities.
Name and Title of Rating Official	Signature	Date
HIGHER LEVEL SUF	PERVISOR CONCURRENCE	
I agree with the certification of the position	description and concur with the performance	plan.
Name and Title of Higher Level Supervisor (if appropriate)	Signature	Date
PAY POOL MA	NAGER'S APPROVAL	
I agree with the certification of the positio	n description and I approve the performance	plan.
Name and Title of Pay Pool Manager	Signature	Date
REVIEWING O	FFICIAL'S APPROVAL	
This review is appropriate when the	e pay pool manager is also the rating official.	
Name and Title of Reviewing Official	Signature	Date
EMPLOYEE A	ACKNOWLEDGMENT	
My signature acknowledges discussion of the position necessarily signify ag	n description and receipt of the performance pureement with either document.	olan, but does not
Employee's Signature		Date

SECTION 1 - PERFORMANCE PLA	AN	
Employee's Name	Rating Period	Element No.
, ,		1 of
TEM 1. Performance Element, Objective and P Critical Element:	Point Weight	
Sitted Liener.		
Objective:		
Point Weight:		
The weight must reflect the importance of the eler point increments, with no element weight higher th	ment or the time required to perform it, or bo nan 60 points, and all element weights must	oth. Element weight must be in 5-t equal 100 points.
TEM 2. Major Activities or Required Results F	Related to the Above Element (Maximum	of 5)
ITEM 3. Evaluation Criteria (Benchmark perfor	mance standards must be used; add supple	emental standards, if needed.)

SECTION 1 - PERFORMANCE PLAN		
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and Point Weigh	t	
Critical Element:		
Objective:		
Point Weight:		
r omt vveight.		
The weight must reflect the importance of the element or the topoint increments, with no element weight higher than 60 point	ime required to perform it, or s, and all element weights mu	both. Element weight must be in 5- ist equal 100 points.
ITEM 2. Major Activities or Required Results Related to t	he Above Element (Maximur	n of 5)
,	·	,
ITEM 3. Evaluation Criteria (Benchmark performance stand	dards must be used; add supp	plemental standards, if needed.)
		:

SECTION 1 - PERFORMANCE PLAN	1	
Employee's Name	Rating Period	Element No.
		of
ITEM 1. Performance Element, Objective and Poi	nt Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the element point increments, with no element weight higher than	nt or the time required to perform it, or b 60 points, and all element weights mus	ooth. Element weight must be in 5- st equal 100 points.
ITEM 2. Major Activities or Required Results Rela	ated to the Above Element (Maximum	of 5)
•		
ITEM 3. Evaluation Criteria (Benchmark performa	nce standards must be used; add suppl	lemental standards, if needed.)

SECTION 1 - PERFORMANCE PLAN		
Employee's Name	Rating Period	Element No.
		4 of
ITEM 1. Performance Element, Objective and Point Weight		
Critical Element:		
	W-W-W-	
Objective:		
Point Weight:		
The weight must reflect the importance of the element or the time	required to perform it, or both.	Element weight must be in 5-
point increments, with no element weight higher than 60 points, a	nd all element weights must eq	ual 100 points.
ITEM 2. Major Activities or Required Results Related to the A	Above Element (Maximum of 5)
ITEM 3. Evaluation Criteria (Benchmark performance standard	ds must be used; add suppleme	ental standards, if needed.)

SECTION 1 - PERFORMANCE PLA	AN	
Employee's Name	Rating Period	Element No.
		5 of
ITEM 1. Performance Element, Objective and Po	oint Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the elem point increments, with no element weight higher the	nent or the time required to perform it, or bo an 60 points, and all element weights must	oth. Element weight must be in 5- equal 100 points.
ITEM 2. Major Activities or Required Results Re	elated to the Above Element (Maximum o	of 5)
ITEM 3. Evaluation Criteria (Benchmark perform	nance standards must be used; add supple	mental standards, if needed.)

SECTION 1 - PERFORMANCE PI	LAN	
Employee's Name	Rating Period	Element No.
		6 of
ITEM 1. Performance Element, Objective and	Point Weight	
Critical Element:		
Objective:		
Point Weight:		
The weight must reflect the importance of the el	ement or the time required to perform it or both	Flement weight must be in 5-
point increments, with no element weight higher	than 60 points, and all element weights must e	qual 100 points.
ITEM 2. Major Activities or Required Results	Related to the Above Element (Maximum of	5)
	, , , , , , , , , , , , , , , , , , , ,	,
ITEM 3. Evaluation Criteria (Benchmark perfe	ormance standards must be used: add supplem	ental standards if needed)
TIEM 3. Evaluation officina (Bonominan point	omanoo danaarao madi so acca, aaa cappiom	omai otamaarao, ii noodoa.j

ITEM 4. Mid-Cycle/Progress	Review (Check appropri	iate box)		
1. Review indicates per	rformance is Eligible.			
2. Review indicates per	rformance is Eligible ; he	owever, there are pe	rformance deficiencies, as stat	ed below.
	rformance is deficient ar is checked, supervisor m		provement plan is needed. De icing HR office.)	ficiencies are stated
Key Achievements, Strengths and identify the strengths exhibit	:: Be specific and relate t ited by the employee dur	these to performance	e elements. List areas where v	vork was done well

Deficiencies, Areas of Concer individual performance element	n: (Must be filled in if bo	ox 2 or box 3 above i	is checked): Be specific and relations are and relations and relations the relations the relations the relations are also consistent and relat	late these to ating period.
Suggestions/Strategies for Imalso identify suggestions for car	provement: List areas reer growth and develop	in which the employement.	ee might enhance performance	e. Comments can
	<u> </u>	· ·	ı	
	Employee's Initials	Date	Rating Official's Initials	Date
Mid-Cycle Progress Review				
Progress Review				
Progress Review:				

ITEM 5. Rating Official's End-of-Year Appraisal (Includes consideration of attached employee accomplishments)
1. Review indicates performance is Eligible.
2. Review indicates performance is Eligible ; however, there are performance deficiencies, as stated below.
3. Review indicates performance is deficient and a performance improvement plan is needed. Deficiencies are stated below. (If this block is checked, supervisor must contact the servicing HR office.)
4. Review indicates that a PIP has not been successfully completed and performance is rated Unsatisfactory .
Key Achievements, Strengths: Be specific and relate these to performance elements. List areas where work was done well, and identify the strengths exhibited by the employee during the rating period.
Deficiencies, Areas of Concern: (Must be filled in if box 2 or box 3 above is checked): Be specific and relate these to individual performance elements. Note deficiencies or areas where performance has declined during the rating period.
Suggestions/Strategies for Improvement: List areas in which the employee might enhance performance. Comments can also identify suggestions for career growth and development.

SE	CTION 2 - PERFORMANCE SUMMAR	RY RATING		
Emp	oloyee's Name	R	ating Period	
Org	anization			
ITEI	M 1. Scoring			
1.	List each performance element and its weight.			
2.	Assign a score to each element. Enter "Unsatisfactor	ry" if element perform	nance does not warrant a sco	ore.
3.	Complete total score by summing element scores. To "Unsatisfactory," there is no total score and the overa	otal score can range all rating is "Unsatisfa	from 40 to 100. If one or monctory."	ore elements are rated
	Performance Element		Weight	Score
1.				
2.		,		
3.				
4.				
5.				
		W		
6.	RIF Service Credit		TOTAL SCORE	
ITEI	VI 2. Rating and Payouts			
	Eligible (All elements scored in the Eligible range)			
	Unsatisfactory (At least one element rated Unsatis	sfactory)		
	RIF Service Credit 10 Years	5 Years		
Perf	hanning and .	ollar Amount	Bonus Amount	Response to the second
Nam	e and Title of Rating Official	Signature		Date
Nam	e and Title of Higher Level Supervisor (If Appropriate)	Signature		Date
Nam	e and Title of Pay Pool Manager	Signature		Date
Nam	e and Title of Reviewing Official	Signature		Date
Emn	loyee's Signature (Signifies evaluation feedback meeting he	a(d) Employe	e comments attached?	Date
rmb	поуве з отупацию (отуптиво вудиацот певираск тевиту не		YES NO	Date

ELEMENT POINT RANGES AND BENCHMARK PERFORMANCE STANDARDS TABLE

This sheet must be used in conjunction with the performance plan. The benchmark performance standards are used to evaluate and score against the elements, objectives, and activities listed in the plan.

BENCHMARK PERFORMANCE STANDARDS		ELEMENT POINT RANGES										
	5	10	15	20	25	30	35	40	45	50	55	60
								39	44	49	54	59
Element objectives were achieved with maximum impact through exemplal work that demonstrated exceptional originality, versatility, and creativity					24	29	34		43	48	53	58
Activities and related tasks were carried out with the utmost effectiveness ar				19	23	28	33	38	42	47	52	57
reliability, rarely needing room for improvement. Products were of the			14							46	51	56
highest quality. Problems were solved with dedicated perseverance						27	32	37	41		50	55
penetrating insight, meticulous attention to detail, and unprecedente success. Potential sources of conflict were anticipated and avoided through		9		18				36		45		54
creative alternatives. Cooperation and responsiveness were active			13			26					49	53
promoted wherever possible. Written and oral communication related to the				17	22		31		40	44	48	52
performance of element activities maximized desired results, forged ne cooperative relationships, and increased organizational prestige.					21	25	30	35	39	43	47	51
cooperative relationships, and increased organizational prestige.							29	34	38	42	46	50
								33	37	41	45	49
	4	8	12	16	20	24	28	32	36	40	44	48
				1			27	31	35	39	43	47
Element objectives were accomplished effectively and efficiency, will consistently good quality and quantity of work. Activities and related task				15	19						42	46
were carried out in an efficient, orderly sequence that led to timely, correct						23	26		34	38	41	45
thorough and cost-effective results. Products were above-average in quali			11			22		30	33	37	40	44
and reliability. Accepted procedures were carried out proficiently an constructively, and problems were dealt with skillfully and productively.					18		25	29	32	36	39	43
Written and oral communication related to the performance of elementactivities were clear and convincing.		7		14		21		28		35		42
					17						38	41
			10			20	24	27	31	34	37	40
				13	4.0	19	23 22	26	30 29	33 32	36	39 20
					16		44		28	31	35 34	38 37
	3	6	9	12	15	18		25	27	30	33	36
					,			·				
							21	24	26	29	32	35
Element objectives, activities and related tasks were completed wit adequate quality and quantity of work. Products were generally reliable an					14	17	20	23	25	28	31	34
were delivered without unacceptable delays. Procedures were minimal				11			19			27	30	33
correct and problems were dealt with satisfactorily. Work method			8			16		22	24	26	29	32
demonstrated a reasonable degree of cooperation with others. Written an					13		18	21	23		28	31
oral communication related to the performance of element activities wer generally understandable.		5		10		15		20		25		30
generally dilucistativable.							17		22	24	27	29
			7		12	14		19	21	23	26	28
				9	11		16					27
						13	15		20		24	
							14	17		21	23	
	2	4		8						20		

UNSATISFACTORY: Work not successfully completed; Failed to follow directions, guidance and procedures; Insufficient technical knowledge/skill; Work did not meet minimum specifications; Routine problems were not resolved satisfactorily; Written and oral communication poor and not understandable; Exhibited uncooperative/unresponsive behavior; Negative impact to organization; Work unacceptably late; Poor leadership skills; Provided no positive direction to staff; Unable to organize and prioritize work and/or wasted time; Ineffective in working with others.

	ELEMENT #1	ELEMENT #2	ELEMENT #3	ELEMENT #4	ELEMENT #5	ELEMENT #6	TOTAL
WEIGHT							= 100
SCORE							

INSTRUCTIONS

RESPONSIBLE OFFICIAL: The Rating Official is responsible for all steps except C-6, which is the responsibility of the Pay Pool Manager.

- A. PERFORMANCE PLANNING (Section 1, Items 1-3): Develop the performance plan in collaboration with the employee.
- Performance Element: Establish the performance elements of the position (Item 1). Fill out a separate Section1 for each element.
- 2. Objectives: State the objective of each element.
- Point Weight: Assign a weight to each element in terms of importance or time required, or both. The weight selected must be on the Element Point Range. The total weight of all elements must equal 100 points.
- Major Activities: List the major activities or required results related to each element (Item 2).
- Evaluation Criteria: If needed, enter a supplemental performance standard that defines at least the minimum level of "Eligible" performance to be applied along with the benchmark performance standards (Item3).
- **6. Cover Sheet:** Fill out and sign the cover sheet; obtain the signatures of higher level supervisor, (if appropriate) the pay Pool Manager, Reviewing Official, and employee in this order.
- B. PROGRESS REVIEW 1, Item 4): Conduct at least one (midyear) progress review with the employee.
- Discussion: For each element, discuss with the employee and record: (a) progress toward accomplishing the element; (b) any need for changes in the plan; and (c) any performance deficiencies and how to correct them.
- 2. Recording: Check one of the blocks.
- Initialing: Initial and data, and have the employee initial and date, attesting that the progress review took place. If changing the plan, Rating Official, Pay Pool Manager, Reviewing Official, and the employee must initial the change.

- C. PERFORMANCE APPRAISAL (Section 1, Item 5: Section II): Appraise the employee's performance in accordance with the performance elements, their objectives, activities, weighted values, the benchmark performance standards, and any supplemental standards.
- Notification: Notify the employee of (a) the requirement to submit a list of accomplishments; and (b) the date and time of the Performance Review meeting.
- Performance Review Meeting: Meet with the employee to discuss accomplishments. Ratings and other outcomes ARE NOT discussed att his meeting.
- End-of-Year Appraisal: In Item 5, describe the employee's performance, including consideration of employee's accomplishments and those accomplishments recognized by the Rating Official.
- 4. Scoring: Use the Element Point Ranges and Performance Standards Table to calculate a tentative total score: (a) measure the performance of each element against the Benchmark Performance Standards (and supplemental standards, if any); (b) from the column of scores headed my the weight of the element, select a score for the element that corresponds to the level of performance (e.g., if the weight of the element is 40 points and the performance on the element matched the highest benchmark, assign 40 points; if the performance matches the second highest benchmark, assign 28 points; if it matches the third highest benchmark, assign 16 points; if it falls between two benchmarks, assign an appropriate score); (c) sum the individual element scores to produce the total performance score.
- Recommendations: Submit tentative overall scores and recommendations for pay increases and bonuses (through higher-level supervisor) to the Pay Pool Manager for approval.
- 6. Pay Pool Manager: Carry out the following steps using the automated performance payout system: (a) interleave peer groups: (b) make pay increase decisions; (c) make bonus decisions; (d) record decisions on Form CD-541; (e) sign the Summary Rating Sheet; (f) forward to Reviewing Official, (g) return forms to Rating Official.
- 7. Rating Official: Signs the Summary Rating Sheet.
- 8. Evaluation Feedback Meeting: Rating Official meets with the employee to discuss the final decisions: rating any performance pay increase, and bonus. Obtains the employee's signature and gives the employee a copy of the completed appraisal.

^{*} If the Pay Pool Manager is also the Rating Official for a position in the pay pool, the Reviewing Official (next higher level in management chain) must review and sign the performance plan and appraisal before feedback to the employee.